





# ABOUT MESLI CONSULTING

Independent project and contract management company for complex projects for 25 years

We support project owners, contractors and

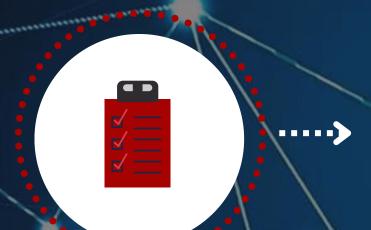
companies withworkplexsprojects in the following areas:

- Dredging
- Nuclear
- Pharmaceuticals
- Refineries

- Rails
- Roads and Infrastructure
- Buildings



# WHAT WE DO?











## Project Management

- Feasibility studies
- Project management
- Operational planning OPC
- Budget and financial monitoring
- Risk management
- Project catch-up
- Cost and quality management Cost and quality management

## **Contract management**

- Evaluation of customer and supplier contracts
- Proposed contract management plan
- Risk assessment and performance improvement methodology proposal
- Strategy proposal and validation with project management

## Pre-litigation -Claims

- Pre-litigation assessment
- Datamining
- Pre-litigation drafting
- Forensic schedule
- analysis Expert witness
- report Arbitration support

# Customize d training

- Contrôle de projet OPC
- Gestion de Contrat
- Gestion du planning
- Gestion des risques
- Gestion des sinistres
- Outils: Primavera P6 -Tilos - Microsoft - Deltek

## Solutions Integration

ORACLE PRIMAVERA & DELTEK

# OUR REFERENCES

## **BTP**



















TECHNORD

DENYS

Implenia\*

**LEGENDRE** 

## **TRANSPORT**











**TSO** 







## **NUCLEAR**











## **PHARMA**









PHARMA PLAN

## **DREDGING**









## **PETROCHEMICALS**

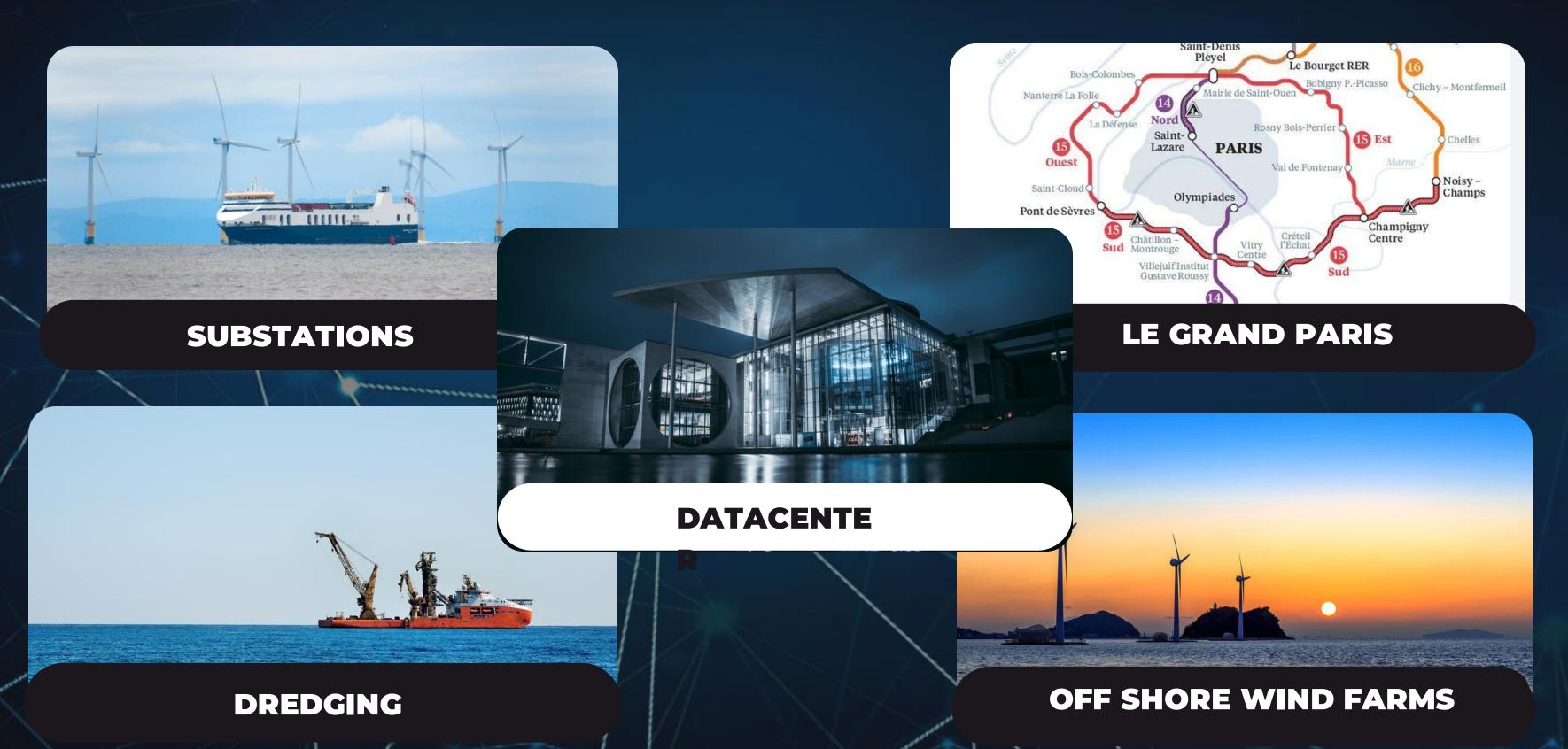








# WELCOME IN THE WORLD OF COMPLEX PROJECTS



# PROJECT SUPPORT

# PROJECT PHASES

## 1- INITIATION



### **Initiation team**

- Contract strategy
- Investigation planning
- Interface
- management Cost
- Engineering Risk Analysis

## 2- OFFER



### **Offer Team**

- Definition of Bids and Procedures
- Contract risk analysis
- Project planning
- Estimation &
- Validation Risk
   Register

## **3- EXECUTION**



# **Project & Contract Management Team**

- Dashboards steering committee
- Project management
- Event logging
- Planning
- reporting Cost control

and

• Monte Carlo analysis

## 4- FENCING



# Contract Management and Claims Team

- Audit / inspection
- Probability analysis
- Scenarios
- Delay Analysis

# OPC project management for tender and execution phases

# Time Schedule

Planning
Reference Planning
Planning Procedure
Decomposition (OBS, WBS)
Planning levels
Planning verification &
reporting



# **3**Coordination

Master Planning
Decision planning
Detailed TCE planning
Subcontractor Planning
Planning Coordination

# Tracking and monitoring

Steering meetings
Physical progress and variances
Progress reports
Changes to services
Remaining work to be done
check Schedule update





# Analysis

Audit / inspection Probability analysis Scenarios Delay Analysis

# Risk management during tender and execution phases

## 1- Risk management

Project objectives Stakeholder analysis Risk Procedure Risk Register Table

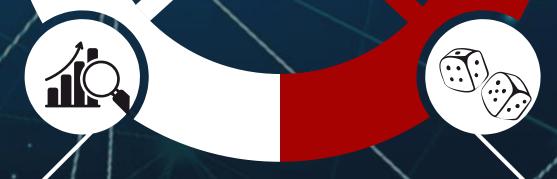


# 3- Project reviews

Fixed Intervals
Involvement of the Project
Team Responses to actions
Review of impact of responses

## 2- Major reviews

Customized workshops Anticipation Forecast phases Risk identification, cause and effect Planning response



## 4- Probabilities

Assigning risks to tasks Uncertainty of duration Climatic conditions Scenarios

# Contract Management - deployment phase process

1

### Definition of Contract Strategy

- Risk Allocation
- Organization Structure
- Payment mechanism
- Contractual terms

2

# Decomposition of Performance Limits - WBS

- Technical complexity
- Market capacity
- Interface management

3

### Qualification process

- Pre-Qualifications
- Long list
- RFI
- Short list
- Criteria Evaluation

4

### Commercial Package

- Contractstrategy adjustment
- Adjustment to Company Standard
- Verification with department

5

### Valuation of the Offer

- Comparison with external estimate
- Evaluation of commercial conditions

6

# Clarifying and negotiating the offer

- Participation in clarifying the offer
- Steering negotiations on commercial clauses: warranties, payments, damages, insurance and performance bonds

7

### Contract signing

• Letter of intent

8

### Feedback

- Compile Selection and Strategy
- Qualification process evaluation

# Contract Management - Execution phase - Process

## 1- Progress meetings

Represent the customer commercially Write and check reports Manage contractual discussions

## 4-Management of **Performance Limits**

Consolidate a Variation table Verification of contractual performance Compile risk register

# 2-Monthly reports

Draw up monthly reports Check incoming reports Update management charts



## 5- event/contract deviation

event identification Contractual Position Verification Register follow-up Anticipation of pre-litigation

## 3-Letters

Drafting of correspondence Verification with the Legal Department Maintain correspondence register Anticipate complaints



## 6- Monitoring Payments and **Obligations**

Facilitate regular payments Send performance certificates Send warranties and bonds

# Claims Management - Delay analysis



## Claims Management Process

- Kick-off meeting
- Gathering and reading project information
- Validation of strategy with customer
- Analysis of risks and uncertainties
- Responses to pre-litigation letters to defend client's interests



# Claims Management - Counter/Claim Analysis

- Information gathering by subject
- Data and correspondence analysis
- Analysis of delays: impact on time per stage
- Debriefing with legal department
- Meetings with company lawyers (if
- necessary) Contractors' responsibilities
- Impact on costs
- Report writing

# OUR TOOLS



Deltek.
Acumen









# **OUR PARTNERS - TOOLS**

# Deltek.

Authorized Partner

MESLI Consulting is a Deltek partner. Experts in Acumen Fuse & Acumen Risk. Our consultants can help you deploy your complex projects.



MESLI Consulting is an Oracle Gold Partner. Recognized experts in Primavera P6, Primavera Risk Analysis, Unifier and Aconex.



MS PROJECT is another essential project management tool. So it was only natural that MESLI Consulting should alse be a partner of this project management software suite.

# MESLI TRAINING ACADEMY



# PRIMAVERA P6 TRAINING INTRODUCTION AND CONTEXT

- a days 21 hours
- Massy (91)
  By videoconference



# RISK ANALYSIS PRIMAVERA TRAINING

- 2 days 14 hours
- Massy (91)
  By videoconference



# ORACLE PRIMAVERA CLOUD TRAINING

- 2 days 14 hours



### MS PROJECT TRAINING

- **2** days 14 hours
- Massy (91)
  By videoconference



# PRIMAVERA P6 DISCOVERY TRAINING

- **1** day 7 hours
- Massy (91)
  By videoconference



# COST MANAGEMENT PRIMAVERA P6 ADVANCED TRAINING

- **1** day 7 hours
- Massy (91)
  By videoconference



# FIDIC CONTRACT MANAGEMENT TRAINING

- **2** days 14 hours
- Massy (91)
  By videoconference



## CONTRACT MANAGEMENT - CLAIMS MANAGEMENT TRAINING

- 2 days 14 hours
- Massy (91)
  By videoconference



# ADMINISTRATOR PRIMAVERA P6 TRAINING

- 1 day 7 hours
- Massy (91)
  By videoconference



# RESOURCES AND SKILLS PRIMAVERA P6 ADVANCED TRAINING

- 1 day 7 hours
- Massy (91)
  By videoconference



# FIDIC CONTRACT MANAGEMENT TRAINING

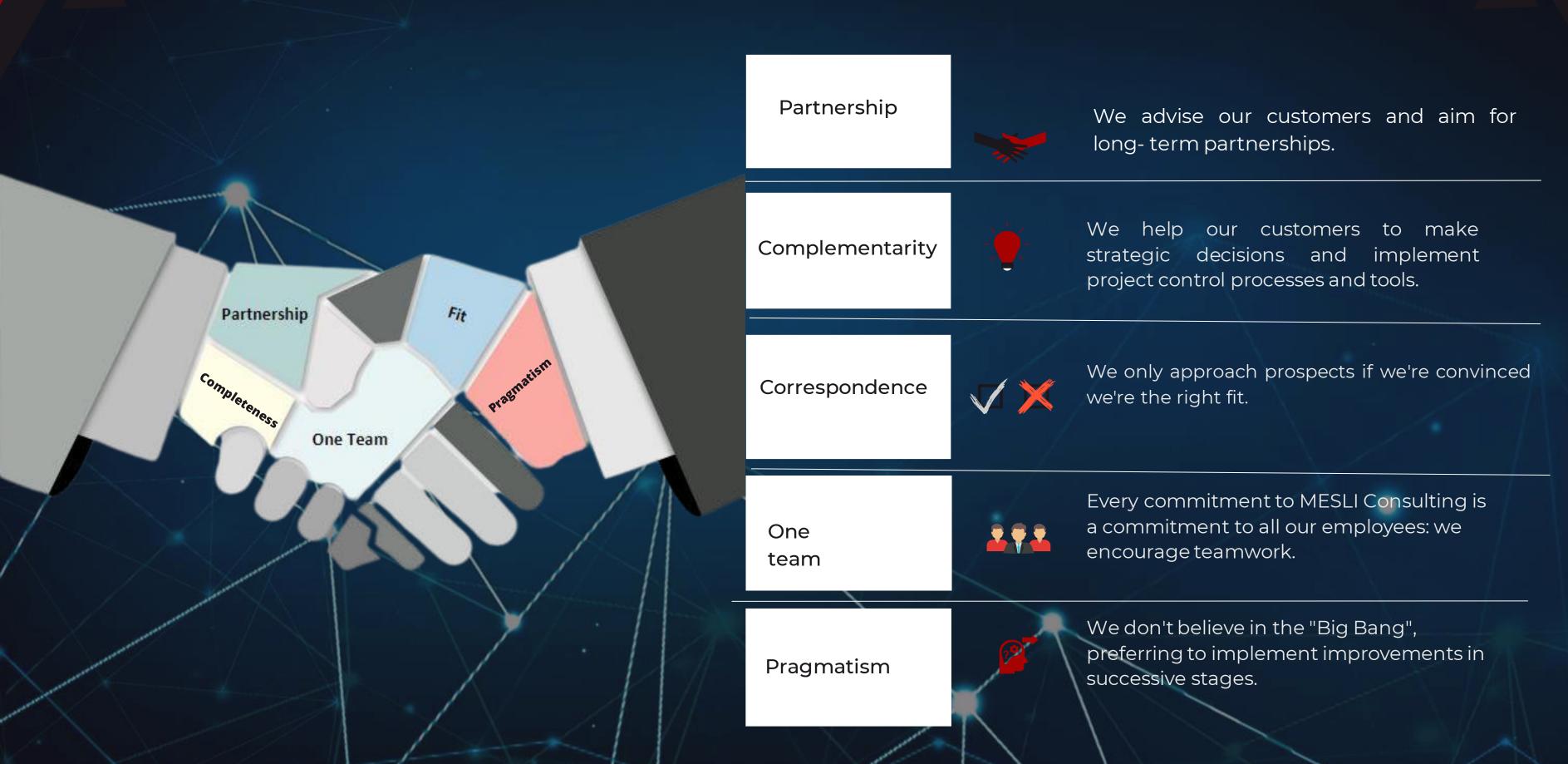
- a 2 days 14 hours
- Massy (91)
  By videoconference



# THE FUNDAMENTALS OF PROJECT MANAGEMENT

- 🕍 3 days 21 hours
- Massy (91)
  By videoconference

# OUR APPROACH AND VALUES







# OUR ROLES

- Project Manager
- Project and Construction Managers
- Contract Managers
- ► Controllers Cost
- Project Control Manager
- Project planner OPC
- Buyer
- Quality engineer

- Business Consultant
- Business
- Intelligence Experts

Implementation Consultants

Help-desk Support

# CONTACT



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